

SWARS RR 201  
Introduction to Commercial Railroading  
Course Outline

March 5, 2024  
Galveston, Texas

- Welcome and Introduction to SWARS
- Introduction to the Teaching Team
- Railcar Contracts
- Lease Terms
- Lease Types
- Freight Rates
- Accessibility
- Tools of the Trade
- Freight Auditing
- Case Studies
- Q & A