

Southwest Association of Rail Shippers

2024 Annual Meeting March 5-6, 2024

Moody Gardens 7 Hope Blvd. Galveston, TX 77554

Rebound & Execute for Growth!

Tuesday, March 5, 2024

| 9 a.m. | SWARS Scholarship Golf Outing Two Courses: Moody Golf Course, Magnolia Creek Club | Logan Ortiz |
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| 8 a.m. | Bay Fishing Excursion Buses load in front of hotel at 7 a.m. | Logan Ortiz |
| 12:30 p.m 2:30 p.m. | Rail Course 201 - Intro to Commercial Rail | Lory Whitley |
| Noon - 6 p.m. | SWARS Registration | Linda Turner & Debi Crow |
| 3 p.m 4:30 p.m. | Wine Tasting Event Galveston Railroad Museum, Galveston, TX | Logan Ortiz |
| 5 p.m 5:30 p.m. | New Member Reception / Networking | Gail Molek |
| 5:30 p.m 7 p.m. | E. L. 'Leo' Mountjoy Reception | Gail Molek |

Wednesday, March 6, 2024

| 7 a.m 8:30 a.m. | Continental Breakfast | Linda Turner & Debi Crow |
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| 7 a.m 4:30 p.m. | SWARS Registration | Linda Turner & Debi Crow |
| 7 a.m 6:30 p.m. | SWARS Tradeshow | Linda Turner & Debi Crow |
| 8 a.m. | Welcome & Opening Comments | Gail Molek |
| 8:15 a.m. | Safety Briefing | Lory Whitley |
| 8:20 a.m. | SWARS Mission Statement/Anti-Trust Statement | Robin Arnold |
| 8:25 a.m. | NARS Promotional Presentation | Ray Hufnagel |
| 8:35 a.m. | Introduction to Meeting App | Todd Tranausky |
| 8:35 a.m 9:20 a.m. | Morning Keynote Address Kevin Boone, CSX, Executive Vice President and Chief Commercial Officer | Gail Molek |
| 9:20 a.m 9:55 a.m. | Executing in D.C. in '24 Michael McBride, Partner, Van Ness Feldman | Robin Arnold |
| 9:55 a.m 10:20 a.m. | NETWORKING BREAK | |
| 10:20 a.m 10:55 a.m. | North American Railcar Market Update Paul Titterton, Executive Vice President and President, Rail North America, GATX Corporation | Lory Whitley |

| 10:55 a.m 11:40 a.m. | CPKC Advantage - Built for Growth Coby Bullard, Sr. Vice President Sales & Marketing, Canadian Pacific/ Kansas City Railroad | Bruce Mann |
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| 11:40 a.m Noon | Scholarship Update / POY Award | Lory Whitley & Robin Arnold |
| Noon - 1:30 p.m. | NETWORKING LUNCH | |
| 1:30 p.m 2:05 p.m. | Make the Plan - Run the Plan Nicholas Clark, VP Transportation Southern Region, Field Operations, Canadian National | Ray Hufnagel |
| 2:05 p.m 2:40 p.m. | Economic Update John Doggett, jd, mba Professor of Instruction, The University of Texas at Austin/McCombs School of Business | Lory Whitley |
| 2:40 p.m 2:55 p.m. | NETWORKING BREAK | |
| 2:55 p.m 3:10 p.m. | League of Railway Women Michele Malski, President and Founder of SPRING | Lisa Jolly |
| 3:10 p.m 4:10 p.m. | G.R.I.P.E How to Turn Complainers Into Collaborators Will Bowen, President, Lamplighter Bowen, Inc. | Lory Whitley |
| 4:10 p.m 4:30 p.m. | Closing Remarks | Gail Molek |
| 4:30 p.m 6:30 p.m. | President's Networking Reception | |