



# Southwest Association of Rail Shippers

2022 Semi-Annual Meeting

October 5-6, 2022

Renaissance Phoenix Downtown Hotel

100 N. 1<sup>st</sup> Street

Phoenix, AZ 85004

## ***“EVOLVING SUPPLY CHAINS”***

### Wednesday, October 5, 2022

- 9:00 a.m. ***SWARS Scholarship Fund Golf Event***  
Whirlwind Golf Club at Wild Horse Pass  
5692 W. North Loop Rd., Chandler, AZ 85226  
**AND**
- 9:00 a.m. Ak-Chin Southern Dunes Golf Club  
48456 West Highway 238, Maricopa, AZ 85139
- 1:00 – 6:00 p.m. **Registration**  
Meeting Level Foyer – 2<sup>nd</sup> Level
- 1:00 – 3:00 p.m. **RR 301 – Intro to the Railcar Market & Fleet Management**  
Salon 1&2 – 2<sup>nd</sup> Level
- 3:30 – 4:30 p.m. **Wine Tasting**  
Salon 3&4 – 2<sup>nd</sup> Level
- 4:45 – 5:30 p.m. **New Member Networking** – Meet the SWARS Officers  
Salon 3&4 – 2<sup>nd</sup> Level
- 5:30 – 7:00 p.m. **E. L. ‘Leo’ Mountjoy Reception** EVERYONE WELCOME!  
Pueblo Room – Street Level
- Logan Ortiz  
LLEADS Services  
Special Events Chairman
- Susan Cox / Linda Turner
- SWARS Board Members
- Logan Ortiz  
LLEADS Services  
Special Events Chairman
- Ray Hufnagel  
SWARS President
- Ray Hufnagel  
SWARS President

### Thursday, October 6, 2022

- 7:00 a.m. **Registration**  
Grand Ballroom Foyer – 3<sup>rd</sup> Level
- 7:00 – 8:00 a.m. **Continental Breakfast**  
Grand Ballroom Foyer – 3<sup>rd</sup> Level
- 8:00 – 8:10 a.m. **Welcome and Opening Comments**  
Grand Ballroom – 3<sup>rd</sup> Floor
- 8:10 – 8:15 a.m. **Safety Briefing**
- 8:15 – 8:20 a.m. **SWARS Mission Statement/Anti-Trust Statement**
- 8:20 – 8:25 a.m. **NARS Presentation**
- 8:25 – 8:30 a.m. **Introduction to TripBuilder Meeting App**
- Moderator**  
Susan Cox / Linda Turner
- Susan Cox / Linda Turner
- Ray Hufnagel  
SWARS President
- Lory Whitley  
Rail Logix
- Gail Molek  
Reagent Chemical
- Bruce Mann  
Port of Houston
- Anil Nath  
Phillips 66

# Southwest Association of Rail Shippers

## 2022 Semi-Annual Meeting Agenda – Continued

|                                   |   |                                       |
|-----------------------------------|---|---------------------------------------|
| 8:30 – 9:15 a.m.                  | <b><i>OPENING KEYNOTE ADDRESS</i></b><br>• Kenny Rocker; Union Pacific Railroad<br>Executive Vice President Marketing & Sales   | Ray Hufnagel<br>SWARS President       |
| 9:15 – 9:50 a.m.                  | <b><i>STB Update</i></b><br>• Karen Hedlund; Surface Transportation Board<br>Board Member   | Bruce Mann<br>Port of Houston         |
| 9:50 – 10:20 a.m.                 | <b>NETWORKING BREAK</b>   |                                       |
| 10:20 – 11:05 a.m.                | <b><i>Navigating Today's Supply Chain - Panel</i></b><br>• Dale Diulus; Salt River Materials<br>Senior Vice President Pozzolan<br>• Randy Tau; Amazon - <i>INVITED</i><br>Director Amazon Surface Transportation                | Gail Molek<br>Reagent Chemical        |
| 11:05 – 11:50 a.m.                | <b><i>CP/KCS Merger Update</i></b><br>• John Brooks; Canadian Pacific Railway<br>Executive Vice President & Chief Marketing Officer<br>• Mike Naatz; Kansas City Southern<br>Executive Vice President & Chief Marketing Officer | Folu Adepitan<br>Kansas City Southern |
| 11:50 – 12:00 p.m.                | <b><i>Scholarship Update</i></b>  | Gail Molek<br>Reagent Chemical        |
| 12:00 – 1:15 p.m.                 | <b>NETWORKING LUNCHEON</b><br>Pueblo Room – Street Level  |                                       |
| 1:15 – 1:50 p.m.                  | <b><i>AFTERNOON KEYNOTE</i></b><br>• Kevin Boone; CSX<br>Executive Vice President Sales & Marketing   | Ray Hufnagel<br>Plastic Express       |
| 1:50 – 2:25 p.m.                  | <b><i>What's Happening Inside the Beltway</i></b><br>• Mike McBride; Van Ness Feldman<br>Partner  | Lory Whitley<br>Rail Logix            |
| 2:25 – 2:55 p.m.                  | <b>NETWORKING BREAK</b>   |                                       |
| 2:55 – 3:30 p.m.                  | <b><i>The Hatch Projection</i></b><br>• Tony Hatch; ABH Consulting  | Linda Turner<br>Americas Styrenics    |
| 3:30 – 4:05 p.m.                  | <b><i>Economic Update</i></b><br>• Lee McPheters, Arizona State University - <i>INVITED</i><br>Research Professor of Economics  | Dale Diulus<br>Salt River Materials   |
| 4:05 – 4:10 p.m.                  | <b><i>Closing Comments</i></b>  | Ray Hufnagel<br>SWARS President       |
| End of meeting<br>until 7:00 p.m. | <b><i>President's Reception</i></b> EVERYONE WELCOME!<br>• Featuring Country Singer, <i>Sean Williams</i><br>Pueblo Room – Street Level   | Ray Hufnagel<br>SWARS President       |

# Southwest Association of Rail Shippers

## *2022 Semi-Annual Meeting Agenda – Continued*

**Friday, October 7, 2022**

**8:00 – 10:00 a.m. [Board of Directors Meeting](#)**  
**Salon 1&2 – 2<sup>nd</sup> Level**

**Ray Hufnagel**  
**SWARS President**