



# **Southwest Association of Rail Shippers**

**2022 Semi-Annual Meeting**

**October 5-6, 2022**

**Renaissance Phoenix Downtown Hotel**

**100 N. 1<sup>st</sup> Street**

**Phoenix, AZ 85004**

## ***RR 301 – Intro to the Railcar Market and Fleet Management***

### **Outline**

1. Current State of the Railcar Market
2. Railcar Builders and Leasing Companies
3. Railcar Supply Options
4. Drivers for the Railcar Market
5. Shipments by Car Type
  - a. Flat
  - b. Steel Coil
  - c. Gondola
  - d. Centerbeam
  - e. Intermodal
6. Fleet Management
  - a. Transit Times
  - b. Reliability
  - c. Capacity
  - d. Performance Measures & KPIs)
7. Accessorial Charges
  - a. Unabsorbed Switches
  - b. Demurrage
  - c. Private Railcar Storage
  - d. Reciprocal Switches