

SWARS RR 201  
Introduction to Commercial Railroading  
Course Outline

March 16, 2022  
The Woodlands, TX

- Welcome and Introduction to SWARS
  - Introduction to the Teaching Team
- Railcar Contracts
  - Lease Terms
  - Lease Types
- Freight Rates
- Accessibility
- Tools of the Trade
  - Freight Auditing
  - Case Studies
- Q & A