



Southwest Association of Rail Shippers

2021 Annual Meeting

March 10-12, 2021

Grand Hyatt San Antonio

610 E. Market Street

San Antonio, TX 78205

“ON TRACK TO RECOVERY!” – PRELIMINARY AGENDA

Wednesday, March 10, 2021

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| 9:00 a.m. | <i>SWARS Scholarship Fund Golf Event</i>
TPC San Antonio Golf Course
23808 Resort Parkway, San Antonio, TX 78261 | Logan Ortiz
LLEADS Services
Golf Chairman |
| 1:30 – 6:00 p.m. | Registration
Texas Ballroom Foyer – 4 th Floor | Susan Cox / Linda Turner |
| 2:30 – 4:30 p.m. | RR 101 Course – “Introduction to Railroad Operations”
Republic A-B-C – 4 th Floor | John Schmitter
KEP, Inc. |
| 5:00 – 5:30 p.m. | New Member Networking – Meet the SWARS Officers
Presidio A-B-C – 3 rd Floor | Dale Diulus
SWARS President |
| 5:30 – 7:00 p.m. | E. L. ‘Leo’ Mountjoy Reception
Lone Star Ballroom – 2 nd Floor | Dale Diulus
SWARS President |

Thursday, March 11, 2021

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| 7:00 a.m. | Registration
Texas Ballroom Foyer – 4 th Floor | Moderator
Susan Cox / Linda Turner |
| 7:00 a.m. | “2021 Showcase” Opens
Texas Ballroom A-B-C | |
| 7:00 – 8:00 a.m. | Continental Breakfast
Texas Ballroom A-B-C | Susan Cox / Linda Turner |
| 8:00 – 8:15 a.m. | Welcome and Opening Comments
Texas Ballroom D-E-F | Dale Diulus
SWARS President |
| 8:15 – 8:20 a.m. | Safety Briefing | Jeff Usher - <i>Invited</i>
AAR |
| 8:20 – 8:25 a.m. | SWARS Mission Statement/Anti-Trust Statement | Ray Hufnagel
Plastic Express |
| 8:25 – 8:30 a.m. | NARS Presentation | Bruce Mann
Port of Houston |
| 8:30 – 8:45 a.m. | Introduction to TripBuilder Meeting App | Steve Schaefer
Martin Marietta |

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2021 Annual Meeting Agenda – Continued

8:45 – 9:30 a.m.	<i>“On Track to Recovery!”</i> – KEYNOTE ADDRESS • Patrick Ottensmeyer; Kansas City Southern Chairman and CEO	Dale Diulus SWARS President
9:30 – 10:05 a.m.	<i>“2021 – A Year of Rebuilding”</i> - Economic Update • John Doggett; The University of Texas at Austin, McCombs School of Business Distinguished Senior Lecturer	Lory Whitley R&S Delivered
10:05 – 10:35 a.m.	NETWORKING BREAK	
10:35 – 10:50 a.m.	<i>Norfolk Southern Update – Recorded Message</i> • Alan Shaw; Norfolk Southern Railroad EVP and Chief Marketing Officer	Dale Diulus SWARS President
10:50 – 11:25 a.m.	<i>“Upturn or Recapture Inside the Beltway”</i> - Legislative Update • Mike McBride; Van Ness Feldman Partner	Gail Molek Reagent Chemical & Research
11:25 – 12:00 p.m.	<i>“Going the Extra Mile”</i> - BNSF Update • John Miller; BNSF Railway Group Vice President Industrial Products	Ray Hufnagel Plastic Express
12:00 – 1:15 p.m.	NETWORKING LUNCHEON – Texas Ballroom A-B-C	
1:15 – 1:30 p.m.	Scholarship Update – SWARS Person of the Year Award	Ray Hufnagel/ Logan Ortiz
1:30 – 2:15 p.m.	<i>“Regaining & Retaining in a COVID World”</i> – AFTERNOON KEYNOTE ADDRESS • James Cairns; Canadian National SVP Rail Centric Supply	Dail Diulus SWARS President
2:15 – 2:50 p.m.	<i>“Revival of the Fittest”</i> – Fireside Chat • Tony Hatch; ABH Consulting	Linda Turner Americas Styrenics
2:50 – 3:20 p.m.	NETWORKING BREAK	
3:20 – 4:00 p.m.	<i>“Reshaping the Chain”</i> – Supply Chain Update • Graham Brisben; PLG Consulting President	Doug Lumry
4:00 – 4:15 p.m.	SWARS ANNUAL BUSINESS MEETING	Dale Diulus SWARS President
4:15 – 4:20 p.m.	Closing Comments	Dale Diulus SWARS President
End of meeting until 6:00 p.m.	President’s Reception Texas Ballroom A-B-C	Dale Diulus SWARS President
6:00 p.m.	<i>“2021 Showcase”</i> Closes	

Texas Ballroom A-B-C

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2021 Annual Meeting Agenda – Continued

8:00 – 10:00 a.m. Board of Directors Meeting
Crockett C-D – 4th Floor

Dale Diulus/Ray Hufnagel
SWARS President