



Southwest Association of Rail Shippers

2020 Annual Meeting

March 4 - 5, 2020

Moody Gardens Hotel
Seven Hope Boulevard
Galveston, TX 77554

“2020 PRECISION VISION”

Wednesday, March 4, 2020

9:00 a.m.	<i>SWARS Scholarship Fund Golf Event</i> Moody Gardens Golf Course 1700 Sydnor Lane, Galveston, TX 77554 and Galveston Country Club 14228 Stewart Road, Galveston, TX 77554	Logan Ortiz HJ Russell & Company Golf Chairman
1:30 – 6:00 p.m.	Registration Expo Registration Desk	Susan Cox / Linda Turner
2:30 – 4:30 p.m.	<i>RR 301 Course – “Introduction to Rail Fleet Management”</i> Expo – A4 (Behind Registration Desk)	John Schmitter KEP, Inc.
5:00 – 5:30 p.m.	<i>New Member Networking</i> – Meet the SWARS Officers Garden Terrace (Second Floor)	Dale Diulus SWARS President
5:30 – 7:00 p.m.	<i>E. L. ‘Leo’ Mountjoy Reception</i> Floral Ballroom	Dale Diulus SWARS President

Thursday, March 5, 2020

7:00 a.m.	Registration Expo Registration Desk	Moderator Susan Cox / Linda Turner
7:00 a.m.	<i>“2020 Showcase”</i> Opens Expo Hall A	
7:00 – 8:00 a.m.	Continental Breakfast Expo Hall South Lobby	Susan Cox / Linda Turner
8:00 – 8:05 a.m.	Welcome and Opening Comments	Dale Diulus SWARS President
8:05 – 8:10 a.m.	Safety Briefing	Jeff Usher AAR
8:10 – 8:20 a.m.	SWARS Mission Statement/Anti-Trust Statement 2020 Scholarship Program	Ray Hufnagel Plastic Express
8:20 – 8:25 a.m.	NARS Presentation	Bruce Mann Port of Houston
8:25 – 8:30 a.m.	Introduction to TripBuilder Meeting App	Steve Schaefer Martin Marietta

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2020 Annual Meeting Agenda – Continued

8:30 – 9:10 a.m.	<i>“2020 Rail Vision”</i> – KEYNOTE ADDRESS • Lance Fritz; Union Pacific Railroad Chairman, President, and CEO	Dale Diulus SWARS President
9:10 – 9:40 a.m.	<i>“Observations on the Regulatory Landscape”</i> - STB Update • Patrick Fuchs; Surface Transportation Board	Bruce Mann Port of Houston
9:40 – 10:10 a.m.	NETWORKING BREAK – Expo Hall South Lobby	
10:10 – 10:50 a.m.	<i>“In the Eye of the Political Storm”</i> – 2020 Elections • Jim Wiesemeyer; Pro Farmer & Farm Journal Washington Analyst	Gail Molek Reagent Chemical
10:50 – 11:50 a.m.	<i>“Return to Relationships”</i> • Tommy Spaulding; Spaulding Companies	Dale Diulus SWARS President
11:50 – 1:15 p.m.	NETWORKING LUNCHEON – Expo Hall A	
1:15 – 2:00 p.m.	<i>“Insights on the Economy”</i> • Sam Kyei; SAK Economics, LLC Chief Economist	Ray Hufnagel Plastic Express
2:00 – 2:45 p.m.	<i>“2020 Hindsight”</i> – Reflections on a Railroad Career • Clarence Gooden; CSX Corporation (Retired) President	Roger Pederson Sawtooth Caverns
2:45 – 3:00 p.m.	NETWORKING BREAK – Expo Hall South Lobby	
3:00 – 4:00 p.m.	<i>“Reading Between the Lines”</i> – Understanding Tariffs, Demurrage, Accessorial Charges and More • Steve Bourque; Bourque Logistics President • Ken Sherman; Intellitrans Vice President & General Manager	Lory Whitley Tauber Oil
4:00 – 4:15 p.m.	Annual Business Meeting Closing Comments	Dale Diulus SWARS President
End of meeting until 6:00 p.m.	President’s Reception Expo Hall A	Dale Diulus SWARS President
6:00 p.m.	<i>“2020 Showcase”</i> Closes Expo Hall A	

Friday, March 6, 2020

8:00 – 10:00 a.m.	Board of Directors Meeting Viewfinders Terrace	Dale Diulus SWARS President
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