



The SWARS Scroll

Fall is just around the corner and so is the SWARS Semi-Annual Conference...

SWARS 2019 Semi-Annual Meeting September 18-19, Phoenix, AZ

Our annual conference is less than a month away...

Have you registered yet?

With 2019 passing quickly, it's time once again for our Semi-Annual Conference! This meeting will be Sept. 18-19 at the Renaissance Phoenix Downtown. We are three weeks away from the date and our attendance is already a home run! If you have not registered yet, please [sign up online](#) to attend as the cutoff for early registration is the end of the day Aug. 28.

This conference will provide you with endless opportunities to hear about the latest Transportation trends while networking with Industry professionals. We are knocking this one "out of the park" with a great group of speakers so make sure you spread the word!

[REGISTER TODAY](#)

Conference Agenda

You can't afford to miss this line up!

Sept. 18

- 9:30 a.m. — SWARS Golf Outing – Whirlwind Golf Club at Wild Horse Pass, 5692 W North Loop Road, Chandler, AZ 85226.
- 1:30 p.m. – Registration begins
- 2:30 – 4:30 p.m. – Rail 201 – "Introduction to the Commercial Side of Railroadng"
- 5 - 5:30 p.m. – New Member Networking Event
- 5:30 – 7 p.m. – E.L. Mountjoy Reception

Sept. 19

- 7 – 8 a.m. – Continental breakfast/registration
- 8 – 4:30 p.m. – General Session
- 4:30 – 6 p.m. – President's Reception

[REGISTER TODAY](#)

[View a list of our Meeting Registrants, updated weekly](#)



How Do You Negotiate with the Railroads?

If you are new to the rail transportation environment or just need a refresher on the commercial aspects of rail, we have a training class suited for your needs. Rail 201 - "Introduction to the Commercial Side of Railroadng." John Schmitter with KEP, LLC. has years of rail experience and will share his insights about how you can be successful when negotiating with our railroads.



SWARS 2019 Scholarship Program Brought Smiles to Many Faces This Year

Ray Hufnagel, SWARS Vice President, and his scholarship committee successfully selected 36 well-deserving candidates to receive this year's \$60,000 budgeted scholarship funds! As our scholarship program continues to receive more applicants annually, it will be great if you as members continue to participate by sponsoring the golf outing and/or just playing a round with us. Please come view the scholarship presentation in the general session and [check out the happy faces](#) of those students you are supporting.

[>> LEARN MORE](#)

Other Meeting News!



SWARS is GOING Paperless!

In an effort to fulfill our sustainability goals and use our TripBuilder App to its fullest capacity, rather than printing Meeting Pamphlets SWARS will supply all you need to know about the conference on our App. Please make sure you download the App prior to the meeting so you can view the agenda, speaker bios, our sponsorship companies and even rate our presenters on line! If you need help downloading this please ask any SWARS Board member for assistance. If you would like a copy of the attendee registration list please see one of the SWARS Executive Staff members at the registration desk for a copy.



SWARS Has a New Sponsorship Category

Due to your overwhelming participation in helping to defray the costs of our conferences by participating in our Sponsorship program we have opened a new category called "events" sponsorship. This category list for \$2,000 per sponsorship and covers assistance with the E.L. Mountjoy Reception, break refreshments, breakfast and lunch and the President's Reception.

[SIGN UP](#)



Hear Anthony Robles' Life Story – "Unstoppable"

Please make sure you are in attendance at 11 a.m. to hear our Motivational Speaker, Mr. Anthony Robles. Anthony is a champion wrestler and the author of "Unstoppable: From Underdog to Undeatable: How I Became a Champion." You do not want to miss his incredible story of strength and determination!



Mark your Calendars Now

2020 will sneak up on us before we know it so please mark your calendar for our annual meeting scheduled for March 4-5 at Moody Gardens in Galveston, Texas. The Galveston location is ALWAYS a well-attended event so please make sure you watch for opening registration on our website!

Southwest Association of Rail Shippers

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