



# Southwest Association of Rail Shippers

2019 Annual Meeting

February 27 - 28, 2019

The Woodlands Waterway Marriott Hotel

1601 Lake Robbins Drive

The Woodlands, TX 77380

## ***“SUSTAINABILITY WITH RELIABILITY”***

### CONFERENCE AGENDA

#### Wednesday, February 27, 2019

- |                  |  |   |
|------------------|--|---|
| 9:30 a.m.        | <b><i>SWARS Scholarship Fund Golf Event</i></b><br>The Golf Trails at The Woodlands<br>2311 N Millbend Drive<br>The Woodlands, TX 77380 Phone (281) 882-3000 | Logan Ortiz<br>The TGB Group<br>Golf Chairman |
| 1:30 – 6:00 p.m. | <b>Early Registration</b><br>Towncenter North Foyer – Lower Level  | Jack Dail                                     |
| 2:30 – 4:30 p.m. | <b><i>RR 101 Course – “Introduction to Railroad Operations”</i></b><br>Montgomery Ballroom, Salon A – 2 <sup>nd</sup> Floor                                  | John Schmitter<br>KEP, Inc.                   |
| 5:00 – 5:30 p.m. | <b><i>New Member Orientation / Networking</i></b> – Meet the SWARS Officers<br>Montgomery Ballroom, Salon A – 2 <sup>nd</sup> Floor                          | Doug Lumry<br>SWARS President                 |
| 5:30 – 7:00 p.m. | <b><i>E. L. ‘Leo’ Mountjoy Reception</i></b><br>Towncenter North – Lower Level   | Doug Lumry<br>SWARS President                 |

#### Thursday, February 28, 2019

- |                  |   |   |
|------------------|---|---|
| 7 a.m.           | <b>Registration</b><br>Towncenter North Foyer – Lower Level       | <u>Moderator</u><br>Jack Dail             |
| 7 a.m.           | <b>Continental Breakfast</b><br>Towncenter North – Lower Level    | Jack Dail                                 |
| 7 a.m.           | <b>Trade Show Exhibit</b><br>Towncenter North – Lower Level       | Jack Dail                                 |
| 8:00 – 8:05 a.m. | <b>Meeting Starts - Welcome</b><br>Towncenter South – Lower Level | Doug Lumry<br>SWARS President             |
| 8:05 – 8:10 a.m. | <b>Safety Briefing</b>  | Lory Whitley<br>Tauber Oil                |
| 8:10 – 8:15 a.m. | <b>Announcements and Opening Comments</b>                         | Doug Lumry<br>SWARS President             |
| 8:15 – 8:20 a.m. | <b>SWARS Mission Statement</b>                                    | Dale Diulus<br>Salt River Materials Group |
| 8:20 – 8:30 a.m. | <b>Introduction to TripBuilder Meeting App</b>                    | Steve Schaefer<br>Martin Marietta         |

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## 2019 Annual Meeting Agenda – Continued

8:30 – 9:20 a.m.	<b>MORNING KEYNOTE - “<i>Making the Right Connection</i>”</b> • Dan Smith; Watco Companies, Chief Executive Officer	Doug Lumry SWARS President
9:20 – 10:00 a.m.	<b>“<i>Precision Scheduled Railroading</i>” – <i>The New Norm</i></b> • Kenny Rocker; Union Pacific Railroad Executive Vice President – Marketing & Sales	Ray Hufnagel Plastic Express
10:00 – 10:30 a.m.	<b>NETWORKING BREAK</b> – Stemmons Ballroom 2 <sup>nd</sup> Floor	
10:30 – 11:00 a.m.	<b>Fireside Chat: Economic Growth - “<i>What Inning is This</i>”</b> • Anthony ‘Tony’ Hatch; ABH Consulting; Principal	Linda Turner Americas Styrenics
11:00 – 11:50 a.m.	<b>MOTIVATIONAL KEYNOTE - “<i>Leadership Through Change</i>”</b> • Kim Becking; Keynote Speaker, Change and Leadership Expert	Roger Pederson Covia Corporation
11:50 – 12:00 p.m.	<b><i>Person of the Year Award</i></b> <b><i>Golf Awards</i></b>	Lory Whitley; Tauber Oil Logan Ortiz; Golf Chairman
12:00 – 1:30 p.m.	<b>NETWORKING LUNCHEON</b> – Towncenter North	Doug Lumry SWARS President
1:30 – 2:15 p.m.	<b>AFTERNOON KEYNOTE - “<i>Sustainable Growth in the Petrochemical Industry</i>”</b> • Dave Morgan; Chevron Phillips Chemical Co. Senior Vice President Polymers and Specialties	Susan Cox Chevron Phillips Chemical Co.
2:15 – 2:45 p.m.	<b>“<i>Reliable Growth in Mexico</i>”</b> • Michael J. Naatz; Kansas City Southern SVP, CIO and Planning	Jennifer Fussell Kansas City Southern
2:45 – 3:15 p.m.	<b>Equipment Update - “<i>Bull or Bear</i>”</b> • Jeff Lytle; CIT Rail; President	Gail Molek Reagent Chemical & Research
3:15 – 3:45 p.m.	<b>NETWORKING BREAK</b> – Towncenter North	
3:45 – 4:15 p.m.	<b>“<i>Transportation Sustainability</i>”</b> • Jeff Norwood; Port Terminal Railroad Association General Manager	Dale Diulus Salt River Materials Group
4:15 – 4:25 p.m.	<b>2019 Scholarship Update</b>	Dale Diulus Scholarship Chairman
4:25– 4:35 p.m.	<b>SWARS Annual Business Meeting (Election of Officers and Board Members)</b> <b>Closing Comments</b>	Doug Lumry SWARS President
End of meeting until 6:00 p.m.	<b>President’s Reception</b> Towncenter North	Doug Lumry SWARS President

***Trade Show Exhibits and Networking Tables Open Throughout Meeting!***

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## *2019 Annual Meeting Agenda – Continued*

**Friday, March 1, 2019**

**8:00 – 10:00 a.m. Board of Directors Meeting**  
**Waterway 3 – 2<sup>nd</sup> Floor**

**Dale Diulus**  
**SWARS President**