



Southwest Association of Rail Shippers

2019 Annual Meeting

February 27 - 28, 2019

The Woodlands Waterway Marriott Hotel

1601 Lake Robbins Drive

The Woodlands, TX 77380

“SUSTAINABILITY WITH RELIABILITY”

CONFERENCE AGENDA

Wednesday, February 27, 2019

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| 9:30 a.m. | <i>SWARS Scholarship Fund Golf Event</i>
The Golf Trails at The Woodlands
2311 N Millbend Drive
The Woodlands, TX 77380 Phone (281) 882-3000 | Logan Ortiz
The TGB Group
Golf Chairman |
| 1:30 – 6:00 p.m. | Early Registration
2 nd Floor Foyer | Jack Dail |
| 2:30 – 4:30 p.m. | <i>RR 101 Course – “Introduction to Railroad Operations”</i>
Montgomery Ballroom, Salon A – 2 nd Floor | John Schmitter
KEP, Inc. |
| 5:00 – 5:30 p.m. | <i>New Member Orientation / Networking</i> – Meet the SWARS Officers
Montgomery Ballroom, Salon A – 2 nd Floor | Doug Lumry
SWARS President |
| 5:30 – 7:00 p.m. | <i>E. L. ‘Leo’ Mountjoy Reception</i>
Towncenter North – Lower Level | Doug Lumry
SWARS President |

Thursday, February 28, 2019

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| 7 a.m. | Registration
Towncenter North Foyer – Lower Level | <u>Moderator</u>
Jack Dail |
| 7 a.m. | Continental Breakfast
Towncenter North – Lower Level | Jack Dail |
| 7 a.m. | Trade Show Exhibit
Towncenter North – Lower Level | Jack Dail |
| 8:00 – 8:05 a.m. | Meeting Starts - Welcome
Towncenter South – Lower Level | Doug Lumry
SWARS President |
| 8:05 – 8:10 a.m. | Safety Briefing | Jeff Usher
AAR |
| 8:10 – 8:15 a.m. | Announcements and Opening Comments | Doug Lumry
SWARS President |
| 8:15 – 8:20 a.m. | SWARS Mission Statement | Dale Diulus
Salt River Materials Group |
| 8:20 – 8:30 a.m. | Introduction to TripBuilder Meeting App | Steve Schaefer
Martin Marietta |

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2019 Semi-Annual Meeting Agenda – Continued

8:30 – 9:20 a.m.	MORNING KEYNOTE - “<i>Making the Right Connection</i>” • Dan Smith; Watco Companies, Chief Executive Officer	Doug Lumry SWARS President
9:20 – 10:00 a.m.	“<i>Precision Scheduled Railroading</i>” – <i>The New Norm</i> • Kenny Rocker; Union Pacific Railroad Executive Vice President – Marketing & Sales	Ray Hufnagel Plastic Express
10:00 – 10:30 a.m.	NETWORKING BREAK – Stemmons Ballroom 2 nd Floor	
10:30 – 11:00 a.m.	Fireside Chat: Economic Growth - “<i>What Inning is This</i>” • Anthony ‘Tony’ Hatch; ABH Consulting; Principal	Linda Turner Americas Styrenics
11:00 – 11:50 a.m.	MOTIVATIONAL KEYNOTE - “<i>Leadership Through Change</i>” • Kim Becking; Keynote Speaker, Change and Leadership Expert	Roger Pederson Covia Corporation
11:50 – 12:00 p.m.	<i>Person of the Year Award</i> <i>Golf Awards</i>	Lory Whitley; Tauber Oil Logan Ortiz; Golf Chairman
12:00 – 1:30 p.m.	NETWORKING LUNCHEON – Towncenter North	Doug Lumry SWARS President
1:30 – 2:15 p.m.	AFTERNOON KEYNOTE - “<i>Sustainable Growth in the Petroleum Industry</i>” • Dave Morgan; Chevron Phillips Chemical Co. Senior Vice President Polymers and Specialties	Susan Cox Chevron Phillips Chemical Co.
2:15 – 2:45 p.m.	“<i>Reliable Growth in Mexico</i>” • Michael J. Naatz; Kansas City Southern SVP, CIO and Planning	Jennifer Fussell Kansas City Southern
2:45 – 3:15 p.m.	Equipment Update - “<i>Bull or Bear</i>” • Jeff Lytle; CIT Rail; President	Gail Molek Reagent Chemical & Research
3:15 – 3:45 p.m.	NETWORKING BREAK – Towncenter North	
3:45 – 4:15 p.m.	“<i>Transportation Sustainability</i>” • Jeff Norwood; Port Terminal Railroad Association General Manager	Dale Diulus Salt River Materials Group
4:15 – 4:25 p.m.	2019 Scholarship Update	Dale Diulus Scholarship Chairman
4:25– 4:35 p.m.	SWARS Annual Business Meeting • Election of Officers and Board Members • Closing Comments	Doug Lumry SWARS President
End of meeting until 6:00 p.m.	President’s Reception Towncenter North	Doug Lumry SWARS President

Trade Show Exhibits and Networking Tables Open Throughout Meeting!

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2019 Semi-Annual Meeting Agenda – Continued

Friday, March 1, 2019

8:00 – 10:00 a.m. Board of Directors Meeting
Waterway 3 – 2nd Floor

Dale Diulus
SWARS President