



Southwest Association of Rail Shippers

2018 Semi-Annual Meeting

October 3 – 4, 2018

Renaissance Dallas Hotel

2222 N Stemmons Freeway

Dallas, Texas 75207

“DESTINED FOR GROWTH”

CONFERENCE AGENDA

Wednesday, October 3, 2018

- | | | |
|------------------|--|---|
| 9:30 a.m. | <i>SWARS Scholarship Fund Golf Event</i>
Bear Creek Golf Club
3500 Bear Creek Court
Dallas, TX 78261 Phone: (972) 426-3275 | Jill Hodges
Chevron Phillips Chemical Co.
Golf Chairman |
| 1:00 – 6:00 p.m. | <i>Early Registration</i>
Grand Ballroom Foyer – 2 nd Floor | Jack Dail |
| 2:00 – 4:00 p.m. | <i>RR 301 Course – “Introduction to Rail Fleet Management”</i>
Grand Ballroom Salon A – 2 nd Floor | John Schmitter
KEP, Inc. |
| 4:30 – 5:30 p.m. | <i>New Member Orientation / Networking</i> – Meet the SWARS Officers
Grand Ballroom Salon A – 2 nd Floor | Doug Lumry
SWARS President |
| 5:30 – 7:00 p.m. | <i>E. L. ‘Leo’ Mountjoy Reception</i>
City View Terrace – 4 th Floor Convention Side | Doug Lumry
SWARS President |

Thursday, October 4, 2018

- | | | |
|------------------|--|---|
| 7 a.m. | <i>Registration</i>
Grand Ballroom Foyer – 2 nd Floor | <u>Moderator</u>
Jack Dail |
| 7 a.m. | <i>Continental Breakfast</i>
Stemmons Ballroom – 2 nd Floor | Jack Dail |
| 7 a.m. | <i>Trade Show Exhibit</i>
Stemmons Ballroom – 2 nd Floor | Jack Dail |
| 8:00 – 8:05 a.m. | <i>Meeting Starts - Welcome</i>
Grand Ballroom, Salons A - E – 2 nd Floor | Doug Lumry
SWARS President |
| 8:05 – 8:10 a.m. | <i>Safety Briefing</i> | Jeff Usher
AAR |
| 8:10 – 8:15 a.m. | <i>Announcements and Opening Comments</i> | Doug Lumry
SWARS President |
| 8:15 – 8:20 a.m. | <i>SWARS Mission Statement</i> | Dale Diulus
Salt River Materials Group |
| 8:20 – 8:30 a.m. | <i>Introduction to TripBuilder Meeting App</i> | Steve Schaefer
Martin Marietta |

Southwest Association of Rail Shippers

2018 Semi-Annual Meeting Agenda – Continued

8:30 – 9:20 a.m.	CLASS I KEYNOTE - “<i>On the Rise to New Highs</i>” • Carl R. Ice; BNSF Railway President & Chief Executive Officer	Doug Lumry SWARS President
9:20 – 10:00 a.m.	“<i>Leased Assets; Balance Sheet Surprise & Contract Cost Pitfalls</i>” – FASB Changes re Lease Assets • Richard J. Kloster; AllTranstek Senior Vice President & Chief Commercial Officer • Jerry Charaska; AllTranstek Director, Mechanical Inspection Services	Gail Molek Reagent Chemical & Research
10:00 – 10:30 a.m.	NETWORKING BREAK – Stemmons Ballroom 2 nd Floor	
10:30 – 11:00 a.m.	“<i>The Economic Renaissance</i>” – Economic Update • Jason L. Saving; Federal Reserve Bank of Dallas Senior Research Economist and Advisor	Ray Hufnagel Plastic Express
11:00 – 11:50 a.m.	MOTIVATIONAL KEYNOTE - “<i>Creating Your Own Destiny</i>” • Patrick Snow; International Best-Selling Author & Professional Speaker	Doug Lumry SWARS President
11:50 – 12:00 p.m.	<i>Golf Awards</i>	Jill Hodges; Golf Chairman
12:00 – 1:20 p.m.	NETWORKING LUNCHEON – Grand Ballroom F-H	Doug Lumry SWARS President
1:20 – 2:00 p.m.	AFTERNOON KEYNOTE - “<i>The Right Equipment in the Right Place</i>” • Mark Conley; TrinityRail SVP, Industrial Sales & Leasing Southern Region	Ashley Curry BNSF Railway
2:00 – 2:30 p.m.	“<i>Issues and Challenges</i>” – Regulatory Update <i>A Fireside Chat with Linda and Michael</i> • Michael F. McBride; Van Ness Feldman Partner – Washington, DC	Linda Turner Americas Styrenics
2:30 – 3:00 p.m.	“<i>Expanding Your Connections</i>” - Transloading • Daniel Price; Savage Services Vice President Business Development	Susan Cox Chevron Phillips Chemical Co.
3:00 – 3:30 p.m.	NETWORKING BREAK – Stemmons Ballroom 2 nd Floor	
3:30 – 4:10 p.m.	“<i>Growth in the Gulf</i>” – Gulf Coast Network Update • Kari Kirchhoefer; Union Pacific Railroad Vice President, Industrial	Dale Diulus Salt River Materials Group
4:10 – 4:20 p.m.	2018 Scholarship Update	Dale Diulus Scholarship Chairman
4:20 – 4:30 p.m.	Closing Comments	Doug Lumry SWARS President

Southwest Association of Rail Shippers

2018 Annual Meeting Agenda – Continued

End of meeting
until 6:00 p.m.

President's Reception
City View Terrace – 4th Floor Convention Side

Doug Lumry
SWARS President

Trade Show Exhibits and Networking Tables Open Throughout Meeting!

Friday, October 5, 2018

8:00 – 10:00 a.m.

Board of Directors Meeting
Maple Ballroom – 3rd Floor

Doug Lumry
SWARS President