



# The SWARS Scroll

We are getting close to our 2016 Fall Southwest Association of Rail Shippers Conference in lovely Glendale, AZ. What perfect surroundings for an update on what's going on in our industry, networking with peers and an awesome round of golf!

## SWARS Rail Conference | October 5 – 6, 2016 What You Don't Want to Miss...

### BEST IN CLASS Golf Outing

Golf at Estrella  
October 5th  
9:30 AM



### Rail 101 Training

Intro to Railroad Operations  
October 5th  
2:30 - 4:30 PM



### E. Leo Mountjoy Reception

October 5th  
5:30 - 7:00 PM



### General Session

October 6th  
8:00 AM - 4:30 PM



- **Growth, Capacity and Service**  
KCS and BNSF Executives
- **\$\$ and Cents in Today's World**  
FTR Associates
- **Who's Minding Mexico?**  
Gravick Group
- **Transportation Infrastructure**  
National Stone, Sand and Gravel Association
- **Is this an Election Year?**  
Chambers, Conlon and Hartwell
- **A Panel Talking Railcar Maintenance Best Practices**
- **The Imploding Tank Car**  
The Alltrantek Group
- **How Do We Attract Supply Chain Talent?**  
Michigan State University

### President's Reception

October 6th  
End of Meeting - 6:30 PM



REGISTER NOW

SWARS Rail Conference | October 5 – 6, 2016

## IT Was Another EPIC Year of SWARS Scholarships!

Many thanks to our golfers and our scholarship sponsors for your contributions!



- 30 well deserving recipients
- A total of \$50,000 will be distributed among the 30 winners

>> [Check out the names and images of these great students](#)

## Thank You, Thank You, Thank You....

To Don Flowers, Vice President Sales, Union Tank Car for his years of service on the SWARS Board. Don's endless commitment to making SWARS the premier rail organization is appreciated. We wish Don and Diane the very best as they begin their fun filled retirement days!



## Welcome to the New 2016 Board Members

Please join us in welcoming our newest Board Members:

- **Gail Molek** – Reagent Chemical
- **Derry Falligant** – UTLX
- **Brian Smalley** – National Steel Car
- **John Radvansky** – OXEA
- **Robin Arnold** – Solvay America
- **Jill Hodges** – Chevron Phillips Chemical (Golf Committee member)

## Did You Know?

### The 2016 Annual Conference in San Antonio...

...had the highest attendance in SWARS History with 568 participants.

- Of the 568 attending, 33.3% were rail shippers.
- 15.2% represented the railroads.
- Railcar companies and other transportation vendors were well represented with 32.8% of the attendees.
- Other industry companies along with Financial and Economic Development Groups made up a total of 15.7%.

...brought 93.7% company decision makers to participate.

...nailed an average of 4.32 out of 5.0 in speaker ratings.

- Highest average in SWARS history.

...found that **Networking and Relevant Conference Topics** were at the top of the ratings list.

## A Plug for NARS!!

- Great conference in May 2016 with 250+ in attendance.
- NARS is getting a Facelift... Watch for the new website!



## Make Your Plans NOW...

Our 2017 Slate

- March 1st & 2nd – **Annual Conference**  
Moody Gardens – Galveston, TX
- October 4th & 5th – **Fall Conference**  
Marriott Irvine – Irvine, CA

