



The SWARS Scroll

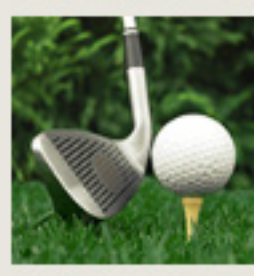
Happy New Year From the Southwest Association of Railshippers!

It is going to be an exciting year in the rail industry, and SWARS will be kicking it off with a premier rail conference that you must attend. We are only 26 days away from this awesome event, so **reserve your spot now!**



SWARS Rail Conference | February 24 – 25, 2016

What You Can't Afford to Miss...



The PREMIER Golf Outing

Hyatt Country Club Course
February 24th
10:00 AM



RR 101 Training

February 24th
2:30 – 4:30 PM



E.L. Mountjoy Reception

February 24th
5:30 – 7:30 PM



General Session

February 25th
8:00 – 4:30 PM

- **Rail Presentations** – Carl Ice (BNSF) and Beth Whited (UP)
- **Shipper Update** from Vincent DiCosimo, Sr. VP of Petroleum Logistics (Targa Resources)
- **Let's talk Rail Dollars and Cents** – Tony Hatch
- **Mexico Energy Developments** – Brian Hancock (KSC) and Brandon Seal (Howard Energy Mexico)
- **What's Happening on the Hill** – J. Wiesemeyer
- **What's Hot and What's NOT: Railcar Update** – Barbara Wilson (Wells Fargo Rail)
- **Supply Chain Logistics Opportunities** – Michael Parker (UP)
- **Fleet Equipment and Technology Enhancements** – Don Loftis (Olin Corporation)



President's Reception

Feb. 25th
5:00 – 6:00PM

[REGISTER NOW](#)

Changes to Our Board of Directors

Saying Goodbye...

- **Tammy Wallis**, Tessengerlo Kerley – the No. 1 Audio/Technology SWARS Tech!
- **Curt Warfel**, AkzoNobel – Super Speaker Engager!
- **Jim Verstraete**, Wells Fargo Rail – Mr. SWARS Golfer himself!
- **Brandon Powell**, Tesoro Companies – the man with the spreadsheets!

We express our thanks to each of you for your years of dedication and service to the SWARS Board!

Please join us in welcoming our newest Board Member:

- **Jacob Thomas**
Business Director, Union Pacific



179 Surveys were completed (or 44.4% of attendees) in Fall 2015, and two \$500 cash awards were presented!

Here is What YOU told Us:

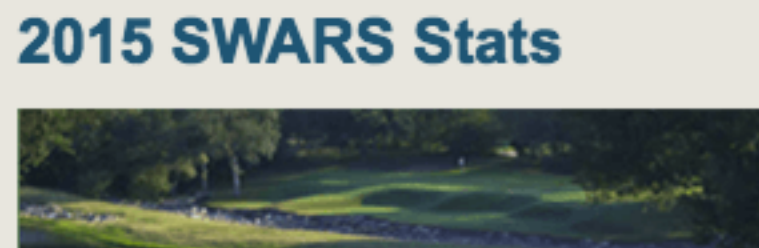
- You LOVED the Dallas venue!
- Speakers were all rated first in class
- Future topics should center on Energy, Growth in the Gulf Coast, Railcar Fleet Forecasts, and Rail Technology...
- **Susan Cox** is doing a great job as President

Why You Need To Be Active In NARS

- **Richard Dodd**, a Past President of SWARS, is currently serving as NARS President
- **Bruce Mann**, who is currently on the SWARS Board, was elected NARS Secretary-Treasurer 2016
- **Dale Diulus**, 2nd VP SWARS, is coordinating the May 2016 Golf event
- **Linda Turner**, Past President of SWARS, is chairing the new Branding and Marketing Committee whose objective is to make NARS THE Premier Rail Organization
- The May 2016 Conference speaker line up is phenomenal! Railroad CEO's - **Lance Fritz** and **Michael Ward** and CEO, **Martin Marietta** – Ward Nye

[REGISTER NOW](#)

2015 SWARS Stats



The Golf Committee contributed \$32,000 to the SWARS Scholarship fund!

Congratulations **Glenn Turner** and committee! Sixty one applicants applied for SWARS Scholarships. Thirty well deserving scholarships were awarded totaling \$45,500.

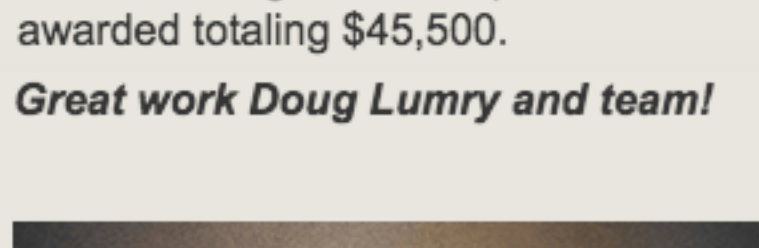
Great work Doug Lumry and team!



Our October conference set a record for the Fall meetings with 428 in attendance!!

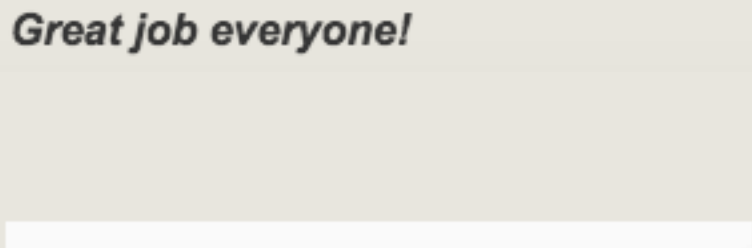
Of the 428 attendees, 92.1% were Transportation decision makers within their organizations.

Great job everyone!



The Sponsorship committee added 8 new annual sponsors and six new golf sponsors!

You go Lori Whitley and Team!
Thanks to all of our 2015 sponsors for your support!



The LinkedIn Group "Southwest Rail Shippers" grew to 253 members!

Please join us online and share relevant rail news.

[Join Now](#)